

2004 QUARTERLY OPERATING RESULTS

All figures in US \$

(\$ in thousands except per share amounts)

	First Quarter ended 31-Mar-04	Second Quarter ended 30-Jun-04	Third Quarter ended 30-Sep-04	Fourth Quarter ended 31-Dec-04	2004 Year-to- Date Totals
Sales	\$396,811	\$409,352	\$433,839	\$469,072	\$1,709,074
Cost of sales	301,611	318,542	331,479	364,289	1,315,921
Gross profits	95,200	90,810	102,360	104,783	393,153
as percent of sales	24.0%	22.2%	23.6%	22.3%	23.0%
Expenses					
- Selling, general and administrative	54,528	53,313	51,751	51,770	211,362
- Depreciation and amortization	9,049	8,520	8,112	8,930	34,611
- Research and development costs	1,698	1,978	1,015	1,729	6,420
- Interest on long-term debt	6,890	7,561	7,928	8,215	30,594
- Other interest	169	345	2,473	206	3,193
Total expenses	72,334	71,717	71,279	70,850	286,180
Income before income taxes	22,866	19,093	31,081	33,933	106,973
as percent of sales	5.8%	4.7%	7.2%	7.2%	6.3%
Income taxes	3,465	1,185	3,035	-788	6,897
Net income	\$19,401	\$17,908	\$28,046	\$34,721	\$100,076
as percent of sales	4.9%	4.4%	6.5%	7.4%	5.9%
Earnings per share*					
- Basic	0.59	0.55	0.86	1.06	3.06
- Diluted	0.59	0.55	0.85	1.05	3.04

* Adjusted to account for the weighted daily average number of shares outstanding.